

Business for Sale



Bakery - Commerical & Retail Sweets

Arkansas River Valley

Since 2010

PRICE AND FINANCIAL HIGHLIGHTS

Asking Price:	\$169,000
Revenue:	\$471,000
Cash Flow:	\$39,745
FF&E*	\$166,835
Inventory	\$12,327

*Included in asking price

SEE VALUATION FOR DETAILED FINANCIAL INFORMATION

GENERAL INFORMATION

Building (SF):	2,400 SF
Monthly Rent:	
Hours of Operation:	Mon-Fri: 9am - 5:30pm Sat: 9am - 1pm
Website:	

Reason for Sale:	other family business in unrelated industry
Year Established:	2010
Employees:	3FT, 4PT
Support/Training:	As Required

HIGHLIGHTS

Seller financing to qualified buyer

More than doubled in sales since 2018

Retail & Wholesale Business

Located on feeder road to major highway

SUMMARY

The business serves retail and wholesale clients operating under one structure with two distinct operations where appropriate.

The retail storefront focuses on custom decorated cakes and cookies, gourmet cupcakes, cookies, bars, pies, and various desserts serving the Arkansas River Valley. Customers consist of men and women ages 16-70, targeting specifically couples getting married, couples having babies, children's birthday parties, anniversaries, birthday celebrations, and holiday celebrations.

The wholesale operations focus on a line of desserts including muffins, scones, cakes, pies, cookies, cookie dough, and parfaits that are marketed to local coffee shops, restaurants, convenience stores, and food distributors.

This is a great opportunity at a cost less than FFE+Inventory.

The sales listed are 2021 projections based on first six months of 2021. There is positive cash flow that has not been calculated for 2021 but should be greatly improved over 2020 of \$25K+.

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